

2007 Heartland Showcase (2/22-2/25)
Cincinnati, OH

FunMe Events

Michael Embrey
110 S. First Street, Ste. #1
Dekalb, IL 60115
815.756.1263 (phone)
815.787.3100 (fax)
m.embrey@funmeevents.com
www.funmeevents.com

Company Profile: International adult and student excursion company w/ a majority of tours w/ entertainment-based activities. Specialize in group ticket purchases for theatre and concert events. Also offer ski programs for school and youth groups specializing in bands, choirs and theater groups

Interests include theatre, entertainment, sporting events and soft adventure-based activities. Seek theater and concert venues for performances for their shows and touring groups, along with performance sites for bands and choirs in all destinations.

*Appt: Mutual

Tickets for adult and student workshops. Interested in any attractions based off Broadway events. Interested in whats new in the state, and festivals. (sending festival guide). Promoting Great American Road Show to sellers.

Ticket-N-Trip/Affordable Trips

Peter Vercellino
1135 N. Water Street
Decatur, IL 62523
217.422.8747 (phone)
www.ticketsntrips.com

Company Profile: 80% of tours are day trips however looking to do more multi-day trips. Majority of clientele are seniors, some pre-seniors, and business/bank groups.

*Appt: Seller Request (mating session)

Has done Brown County, Indianapolis, Covington, and did the French Lick FAM before Heartland. Looking to do French Lick Casino with a stop along the way. Interested in historic attractions, animal (buffalo preserve) and itineraries with activities geared for men and woman (ex. shopping for women and an auto museum for men). Requested Festival Guide and IN Travel Guide.

Mid-America Tours, Inc

Ken Snyder
2513 E. Higgins Rd.
Elk Grove Village, IL 60007
847.439.5540 (phone)
847.437.4978 (fax)
midamericatours@sbcglobal.net
www.midamericatours.com

Company Profile: Specializing in 1-day and 2-10 day motor coach tours. Primary market 50 years and older. Interests include railroading theme tours w/ rail transportation to destinations. Have done Covered Bridge Festival, Indianapolis and Northern Indiana.

**Appt: Mutual*

Developing tours in state from Northern Indiana to Southern Indiana. Have done Madison, Fair Oaks, Monroe (whistle stop café). Looking for train depot, railroad excursions, museums, railroad collections or anything train related or oriented. Also looking for girlfriend getaways and one day tours to Northern Indiana including Dunes, Lake County and culinary tours.

Carol Love's Tours

Alison Love

412 North Fourth St.

Youngwood, PA 15697

724.925.1224 (phone)

800.427.0699

724.925.2824 (fax)

lovetours@juno.com

www.carollovestours.com

Company Profile: Primary market is senior and mixed adults. Interests include shopping, cuisine, sightseeing, historical, theater/entertainment, architectural, informative/educational, horticultural, and holiday themes. Generally like to use 3 star type lodging with amenities (included breakfast, welcome reception) and special activities and services.

**Appt: Operator Request*

Done Amish in the past. No gambling tours. Interested in Fair Oaks. Would like to incorporate Northwestern Indiana with Chicago. Would like info on hotels (3-star) not too far from Chicago and information on attractions they could incorporate into their trip to and from Chicago in surrounding areas.

Timely Tours, Inc.

Maxine Burnstine

797 N.E. Catawba Rd.

Port Clinton, OH 43452

419.797.2569 (phone)

419.732.2736 (Fax)

raburn@cros.net

Company Profile: Major market includes senior clubs affiliated with the local and area hospitals, and do few school trips. Majority of tours are day trips with one multi day tour per month. Enjoy mystery trips, new lodging and restaurant ideas. Enjoy working with CVB's and find them most helpful in tour planning.

**Appt: Mutual*

Spoke with Brown County, South Bend, French Lick and Indianapolis. Interested in French Lick Casino. Would like to do a day trip to Shipshewana. Looking for day trip in Angola area or with in two hours of Angola. Always stop at first rest stop in Indiana

coming from Ohio. Looking for ideas for mystery tour in this area along with factory tours, mansions, churches, historic sites and museums. Does not want gardens and would like itineraries including men and woman activities. Please FAX or mail all information.

Sports Leisure Vacations

Mark Hoffmann
9521 – H Folsom Boulevard
Sacramento, CA 95827
916.951.2051 (phone)
800.951.5556
916.361.7995 (fax)

Company Profile: Despite “sports” in the name, the number of sports oriented vacation they offer is limited. This company is considered very upscale and do not utilize one and two diamond/star facilities. They seek out historic and boutique hotels, full-service restaurants offering multiple on-site entrée choices and attractions that offer exclusive opportunities for hands-on tourism. Clients want hands-on experiences (love to make things, or learn how things are made). Want a true lifeseeing experience. Looking for good destinations for mystery trips. Average clientele is 73 with 75% woman. Heartland tour programs are a least 6 days in length.

*Appt: Operator Request

Interested in Covered Bridge Festival for 2008. Starting in IL and would like to end w/ IN covered bridges. Interested in incorporating Indiana into a trip with St. Louis, and possibly Indiana as a stand alone in 2009. Would like information on Brown County and Spencer County.

Granite City Travelers

Babe Champion
#6 Frontenac Lane
Granite City, IL 62040
618.451.1212 (phone)
618.452.2378 (fax)
champion@granitecity.com

Company Profile: Specializes in 3 or 4 day trips. Once or twice a year a trip of 5-10 days. Primary market is senior citizens with more couples in their 50's. Travelers enjoy factory tours, good shopping, sightseeing tours, museums, and good meals. Looking for “no” admission charges, such as farms, orchards, gardens, public buildings, malls, etc. Food stops and candy factories are great!

* Appt: Mutual

Coming to Indianapolis and staying North of Indy. Interested in ‘whats new’ in Indiana. Requested an IN Travel Guide. Send information to Sue Champion.

Dare to Dream Tours

Suzanne Roasa

P.O. Box 6205

Saginaw, MI 48608

989.781.5539 (phone)

989.781.3413 (fax)

daretodreamtours@yahoo.com

Company Profile: Primary market is seniors, future seniors and 8th grade students. About 60% of tours are overnight. Interests include holiday tours, nice hotels and restaurants.

* *Appt*: Mutual

Looking for updated information on Indiana. Requested Indiana Travel Guide and Map. Will contact me on case by case basis when they need information on the state.

Tour Services Inc.

Jim Frederick

P.O. Box 718

Hinsdale, IL 60522

630.325.5805 (phone)

888.325.5805

630.655.9564 (fax)

toursservices@aol.com

Company Profile: Groups coming from Chicago area and clientele make up is student groups.

**Appt*: Seller request (mating session)

Coming from Chicago to Indy. Would like information on Fair Oaks (including prices), museums, Conner Prairie, South Bend (Notre Dame University) and Camp Atterbury. Mostly student groups.

Sue Smith Vacations

Carl Jones

3806 JFK Boulevard

N. Little Rock, Arkansas 72116

501.922.4801

suetravels@aol.com

**Appt*: Seller request (mating session)

Looking for possibly up to a six night stay in 2008. Would like to fly in, rent a coach and hire a step-on guide for their time in Indiana. This group is **extremely** upscale (clientele comes from a 13,000 person gated community) and does not want the typical attractions and activities. Looking for wine tastings, theatre, opera, and French Lick Casino/West Baden. Would like sample itineraries to be sent from CVBs with suggestions.

Travel Express

Sharon Kish

6102 Cedarbridge Lane

Imperial, MO 63052

636.464.6919 (phone)

636.464.6919 (must call before faxing)

Sharon_kish@yahoo.com

Company Profile: Primary markets includes 50% seniors (65+), 25% future seniors (53-65), 10% family, 5% student, and 10% church group. Operate 3-4 group tours a year with two-thirds of tours overnight.

*Appt: Mutual

Planning for 2008. Open to itineraries through out the state with a variety of options (ex: old home, museum and Amish) likes a little of everything so no one is bored.

Looking for 3-4 days in Indiana and open to traveling or hub-n-spoke out of a certain area. Interested in dates for any FAM tours in Indiana (particularly Dubois Co. coming up). Will do with a group of people, or on their own.

Party Animal Travel

Irene Thorne

6561 Middlebelt

Garden City, MI 48135

734.525.9777 (phone)

734.525.9782 (fax)

partyanimaltv@aol.com

Company Profile: Average 1-3 trips per week ranging from day trips to three weeks. Clients range from 5-95, not unusually to have children, seniors and baby boomers on same trip.

*Appt: Operator request

Interested in theatre and casino get-a-ways. Looking for information on casinos, Amish areas, white water rafting, caves and caverns, perfume factory and golf (\$ is no object if course is nice).

Solid Gold Travelers

Rosemarie Ruyak

5602 Chestnut Street

Emmaus, PA 18049

610.966.3367

roseruyak@netscape.net

Company Profile:

*Appt: Operator Request

Never been to Indiana. Open to any itineraries and interested what Indiana has to offer. Looking for 2-3 night stay. Would like information on Amish, Horse Tracks, The Indianapolis Speedway, museums, and historic attractions. NO casinos. Age groups are typically b/w 35 and 55 years old.

Black Coutours

Barbara Morris

P.O. Box 201896

Chicago, IL 60620-1896

773.233.8907 (phone)

773.233.5237 (fax)

coutours@sbcglobal.net

www.blackcoutours.com

Company Profile: Focus on tours with black culture and on local black heritage.

*Appt: Mutual

Spoke with most attractions at Heartland she was seeking information on. Requested Indiana Travel Guide and will be in touch when more information is needed.

Imagine Tour & Travel

Joyce Pavlicek

538 Bayview Drive

Seabrook, TX 77586

713.385.7772 (phone)

281.241.4663 (fax)

*Appt: Buyer Request (mating session)

Never been to Indiana. Looking to take a group to IN and OH. Would like information on Indianapolis (hotels, Speedway, restaurants). Plan to fly into IN or OH, rent Motor Coach and travel through out both states for 7-9 days. Like a variety of activities to choose from. Enjoy baseball tours, food, history, dinner theaters and local entertainment. Requested sample itineraries from CVBs. Clientele adults (35-75 yrs) and plan to travel in August or September.

Around Town Tours

Dolores Kaemmerer

242 Ranchomoor Trail

Evansville, MO 63011

636.391.7743 (phone)

artoto@juno.com

Company Profile: Clientele is mostly seniors with more future seniors. Offer one to two day trips every month, plus for to five multiple day trips throughout the year. Interested in new and different attraction, dining facilities that are a bit unusual, or anything else that is unique about a particular part of the country.

*Appt: Perfect Match

Interested in French Lick Resort Casino (w/ overnight) and tying in Dubois County (churches and Schnitz. Restaurant) Open to itineraries in Indianapolis and Southern Indiana. Has done, and enjoyed The Boggstown Cabaret.

Action Tours, Inc.

Ron Sherr

5563 Haverhill Road

West Bloomfield, MI 48322

248.851.7893 (phone)

248.855.3034 (fax)

actiontours@sbcglobal.net

www.actiontoursinc.com

Company Profile: Primary market seniors and students. 90% of groups are pre-formed. Future programs include historical and more educational tours.

*Appt: Mutual

Interested in one day trips for seniors. Would like sample itineraries from CVB's and interested in casinos. Requested Indiana Travel Guide and Festival guide. Interested in any Indiana information.

Gotta Go Tours

Bob Barke
25740 N SR 25
Perrysburg, OH 43551
419.874.3046 (phone)
419.874.0865 (fax)
Crd1206@aol.com
www.dcranch.net

Company Profile: Targeting simple overnight trips and numerous interesting day trips such as town history, theater, famous places to dine, food/product manufacturing and casinos.

*Appt: Mutual

Tour company started in 1996 and still fairly new. Would like to receive packages and itineraries including casinos, itineraries for Red Hat groups, dinner theaters, and wine tasting. This is a slightly upscale and more energetic group. Send materials to Claudette Davis at address listed above.

Pathway Tours, Inc.

Robert Van Kleeck
829 Richmond St.
London, ON
CANADA N6A 3H7
519.679.1160 (phone)
519.679.5359 (fax)

Company Profile: Primary markets are seniors and baby boomers. 100% tours are overnight. Seeking new and exciting destinations along with hotels, restaurants, shopping and attractions. Specializing in top name entertainment packages.

*Appt: Mutual

**** NO SHOW ****

River Bend Travel

Connie Haywood
533 W. State Street
Hastings, MI 49058
269.945.9852 (phone)
269.945.9282 (fax)

Company Profile: 55% seniors, 25% baby boomers. Always looking for new destinations and new ideas. Enjoy manufacturing plant tours, special events, unique opportunities only available to groups and other hands on activities.

*Appt: Operator Request

Looking mainly for day trips. Interested and would like information on Ft. Wayne and Verra Bradley. Also drive through Indy and Terre Haute and interesting stops along the way. Send information by mail (destination information, no slides/videos)

Art Henry's Tour & Receptive

Art Henry
PO Box 23766
Nashville, TN 37202
615.386.9301 (phone)
615.386.9332 (fax)
art@arthenry.com
www.arthenry.com

Company Profile: Clientele make up 75% seniors and 25% others.

*Appt: Mutual

Drive through Indianapolis. Usually overnight at Drury Inn. Have done Beef & Boards dinner theater, Boggstown Cabaret and Indianapolis Motor Speedway. Will contact on a case by case basis when coming to Indiana.

Countryside Tours, Inc.

Debbie Wentworth
P.O. Box 48
Sand Lake, MI 49343
616.636.4628 (phone)
616.363.3520 (fax)
debbiewentworth@sbcglobal.net
www.countrysidetours.net

Company Profile: Focusing on doing more student business, girlfriend getaways and family-based trips. Family trips looking for destinations they wouldn't typically drive or they have to do something that they cannot do on their own. Looking for spas, theatre, etc. for girlfriend getaways.

*Appt: Mutual

Looking for student, family, grandparents and girlfriend getaway itineraries and packages. Looking to do overnight with an entire weekend at most. Would like a variety of sample itineraries along with information on Fair Oaks, and Conner Prairie. Also interested in Golf and requested an Indiana Golf Guide.

Classic Five Travel

Robert Powell
P.O. Box 172
Lansing, IL 60438
708.474.8311 (phone)
Powell-twins@sbcglobal.net

Company Profile: 75% of tours are overnight and sight seeing tours. Clientele 40% seniors, 30% families, 30% students. Seeking exciting attractions and destinations.

*Appt: Mutual

**** NO SHOW ****

Gone Again Tours

George Fernau
1620 Flamingo Drive

Florissant, MO 63031
314.837.7053 (phone)
314.837.3953 (fax)
www.goneagainontours.com

*Appt: Mutual

**** Cancellation ****

Fidelity Tours

Sherry Gesquiere
155 Lincoln Way West
Massillon, OH 44647
330.833.7700 (phone)
330.833.6207 (fax)
fts@fidelity-tours.com
www.fidelity-tours.com

Company Profile: Target market is the individual traveler and represents 80% of their business. Seeking new attractions, new tour ideas and new opportunities for 2008 mystery tour ideas.

*Appt: Mutual

Has done Indy and Indianapolis Motor Speedway. Usually overnight in Indy. Interested in anything that appeals to baby-boomers and 'do-ers'. Especially enjoy production tours and culinary activities or itineraries. Does find it hard to sell Indiana as well as Ohio.

AgriTours Canada, Inc.

Richard Buck
Research Park Centre
150 Research Lane, Ste. 311
Guelph, Ontario
Canada, N1G 4T2
519.826.4077 (phone)
877.683.5742
519.826.5244 (fax)
tours@agritourscanada.com
www.agritourscanada.com

Company Profile: Design, market and sell specialized and customized agricultural tour products. Clientele mixed adult-groups, mostly aged 30-65 w/ a 5% senior mix (preformed groups make up 80% of business) Looking for attractions and destinations for agricultural and nonagricultural tourism groups.

*Appt: Operator Request

Has done Conner Prairie and is interested in and would like information on Fair Oaks and Elkhart's Farmers Market. Would prefer all information to be via email with attachments.

Tour to Perfection/SubRay Travel

Lucy Gallicho
130 New Oak Ridge Trail, Ste. B

Fayetteville, GA 30214

770.460.2197 (phone)

770.460.2199 (fax)

travel@tourstoperfection.com

Company Profile: Started with sports tours, continuing with Christian groups from churches, different organizations and groups of single people. Clientele 75% seniors, 15% church groups, 10% bank (15% of groups are pre-formed). Do day and overnight tours, looking for new and exciting attractions, restaurants, and sight seeing tours.

*Appt: Mutual

Have done Northern Amish on the way to Michigan. Would like to book group in Indiana. Open to any itineraries through out the state. Would like to be contacted with FAM dates, itineraries and information.

Rustic Tours

Eliof Rusticus

1924 Woodcliffe SE

Grand Rapids, MI 49506

616.942.1704 (phone)

616.855.6216 (fax)

*Appt: Operator Request

Do a lot of tours overseas to Europe. Has done Indy but is interested in the rest of the state, especially with the close location. Typically a drive through state right now.

Requested travel guide and will contact after reviewing guide.

Flair Tours

Carl Stasiunas

P.O. Box 17372

Nashville, TN 37217

615.361.3737 (phone)

866.729.9411 (fax)

*Appt: Operator Request

Has group booked for Jasper and Davies County (4 day 3 night) Looking for sports weekend outings. Requested travel guide and any FAM dates, itineraries and information.

Star Tours of Ohio

James Opelt

P.O. Box 761

Pemberville, OH 43450

419.287.4388 (phone)

Company Profile: Promote day, multi day and extended day escorted tours. Primary market is made up of seniors, future seniors, and student groups. About half the tours are overnight. Tour from March to mid-December and looking for day and overnight tours that make great mystery tours with group friendly restaurants and restaurants with an outstanding ambiance.

*Appt: Seller Request (matting session)

Has done Amish up North. Interested and would like information on Santa Claus, IN Christmas tour. Looking for restaurants and hotels (preferably destination hotel) in Southern Indiana. Sent sample itineraries including Santa Claus, IN and The Overlook Restaurant.

Philadelphians Group Tours, Inc.

Grant Beldin

P.O. Box 510

Gresham, OR 97030

503.663.5700 (phone)

503.663.5207 (fax)

pgti@verizon.net

www.philadelphiantours.com

Company Profile: all over night tours from 2-32 nights. Clientele is senior Christian, non-smoking groups. Does not have Indiana listed as destination.

*Appt: Operator Request

**** NO SHOW ****

Good Times Travel

Roger Ferguson

24604 Johnston Ave.

Eastpointe, MI 48021

586.771.7824 (phone)

586.773.8328 (fax)

Company Profile: Primary market is seniors, future seniors, and some students. Half tours are day trips, others include from overnight to 15 days by motorcoach. Send information U.S. mail, NO telemarketing calls.

*Appt: Seller Request (mating session)

Overnight in Indy, Clarksville and passes through Northern Indiana. Doing Northern Amish (Shipshewana) in future. Interested in info on French Lick resort casino, and loves Belterra. Requested Indiana Travel Guide.

Post Tours

Sandy Lusk

1304 State Road

Wadsworth, OH 44281

330.334.3440 (phone)

dlusk@neo.rr.com

Company Profile: Offer day, 3 day and extended trips. Looking for day trip possibilities and 3 day trips for 07. Client make up 75% seniors, 25 mixed adults.

*Appt: Seller Request (mating session)

Would like information on Peru, Indiana. Looking for an underground house

Footprint Tours, Inc

Patricia Morrisson

401 Broadway Ave. Ste. B

Lorain, OH 44052-1749

440.244.5100 (phone)

440.244.5102 (fax)

footprnt@apk.net

Company Profile: Specialize in student and adult tours. Looking for new attractions that are located within a 200-mile radius of Lorain, OH. Particularly interested in educational and historical sites that are uniquely interpreted. Also, restaurants and motels that are knowledgeable in serving the motorcoach tour industry.

*Appt: Open Trade Show

Never done Indiana. Wanting to do, and would like information on Amish (Shipshewana), Camp Atterbury, Lincoln sites and museums, Culinary (Lake County) all for 2008. Requested Indiana Travel Guide.

Leisure Time Charters and Tours

Brenda Tidwell

P.O. Box 639

Emerson, GA 30137

770.382.7726 (phone)

770.389.0928 (fax)

leisuretimebus@bellsouth.net

Company Profile: Nothing

*Appt: Open Trade Show

Comes from Chicago (on 65) to Indy. Wants information all along 65 for hotels, restaurants and attractions. Send all information in mail, NO phone calls please.

Destinations Plus

Sue Briggs

29 Oak St.

Silver Creek, NY 14136-1238

destplus@netsync.net

Company Profile: Nothing

*Appt: Open Trade Show

Has a group of knitters (group goes by: naughty knitters refers to themselves as stitch'n bitches) looking for eateries and attractions in Northern Indiana that would appeal to this type of group. Looking for the month of August.